

Session's Report Template

Each moderator is requested to prepare (together with its panelists) a short report about their sessions.

Title of the Session:	Framing tools for future cross-border collaboration
Chair:	
Moderator:	Sanith de S. Wijeyeratne
Introduction of the Session's topic:	The definition of cross border collaboration extends to migration, wildlife conservation and natural resources. And it can be a basis for starting global conflict.

Panelist:	Roberto Ordonez
Title of the presentation:	The Strategy behind Negotiation
Outline/ Issues addressed:	As a Professor and teacher in the Strategy of negotiation, Roberto was able to elaborate on the difficulty that parties to conflict face when try to get to a mutually satisfactory outcome.
Key-Takeaways:	A keen understanding of what real value is at play is key to a successful negotiation that is mutually beneficial. Equal shares does not always mean equal value.

Panelist:	Marcela Brugnach
Title of the presentation:	The grand challenge of getting useful knowledge under a changing climate
Outline/ Issues addressed:	One of the grand challenges that we face today concerns knowledge, and the very question of what constitutes useful knowledge to cope with problems such as the adaptation and mitigation to climate change. When we talk about knowledge in the context of climate change, the situation gets even more complicated.
Key-Takeaways:	Avoid Uncertainty an Ambiguity to ensure an acceptable outcome

Panelist:	Chole Treger
Title of the presentation:	Trees AI - Establishing nature as an investable part of urban infrastructure.
Outline/ Issues addressed:	Chole demonstrated a new tool being developed to capture the value of nature based solutions and to assign them a monetary value based on the avoidance of risk. Institutions that bear the risk can fund the development of these solutions in order to minimize their financial liability
Key-Takeaways:	A versatile tech platform that has the potential to create a new market place for Urban nature based solutions

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Panelist:	Alexandre Hedjazi
Title of the presentation:	The Geneva Airport Case Study
Outline/ Issues addressed:	Alexandre presented the successful cross border collaboration achieved with the Geneva airport.
Key-Takeaways:	A practical real work demonstration of the positive outcomes that are associated with a successful cross border collaboration between countries.