



# "Why more than half of the information on the internet is never used by the users."

# Impact analyses

showing how to manage digital chances





# Insider's view & outsider's view

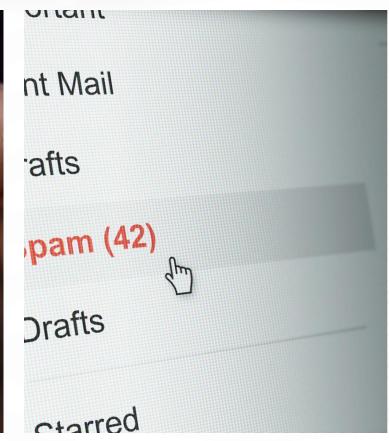
#### **Users see things differently**



### Live interviews, phone and e-mail Traditional market research has limitations

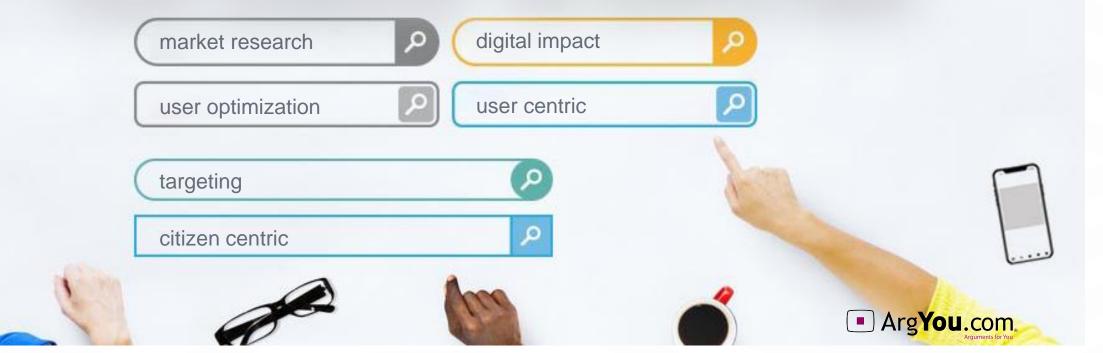








# "User audience" via search field



# What is the digital market seeking ?

# WWW. Search

ArgYou measures, what people search for

on the internet





# Where is the digital demand ?

# ArgYou measures which channels

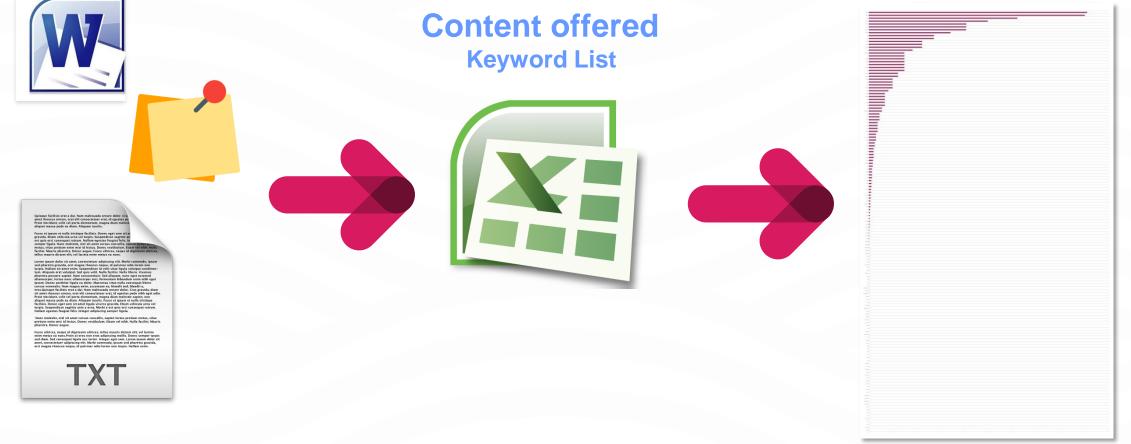
people use to search on the internet





# **Concept-Analysis**

#### **Content searched** (active digital demand)





### **Pre- and Posttest Content**



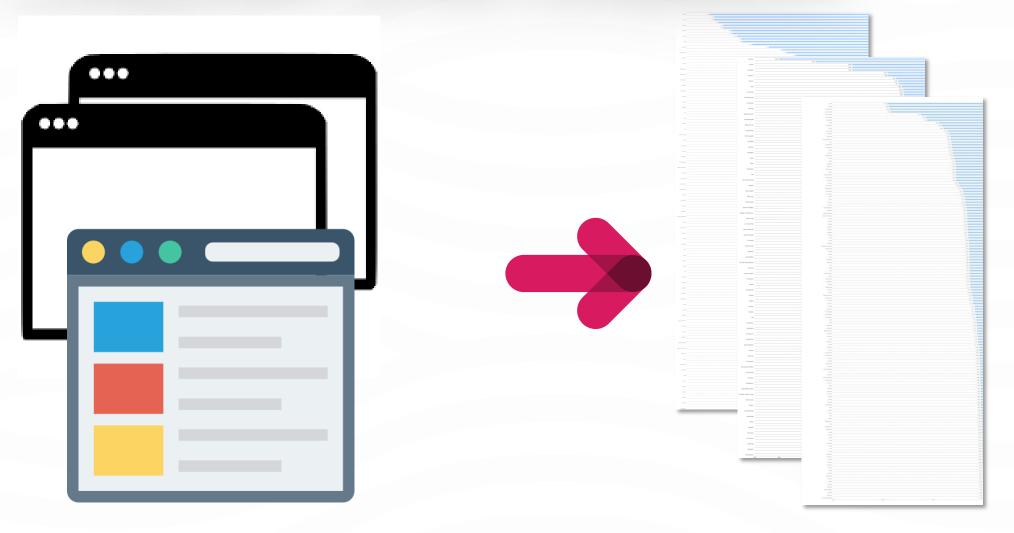


# **Search Volume of Keywords**



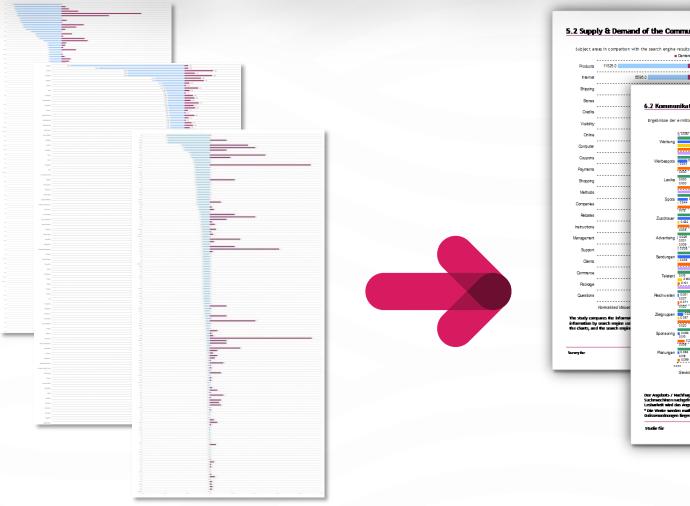


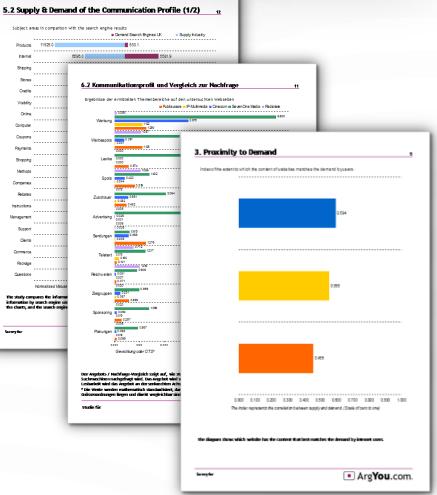
# **Comparison to the competition**





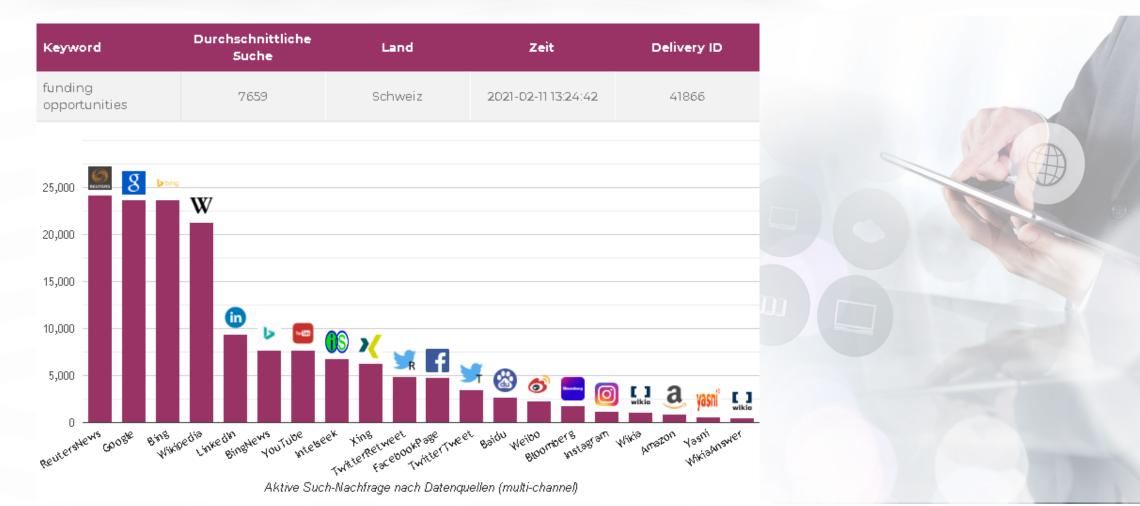
# Stronger impact than the competition





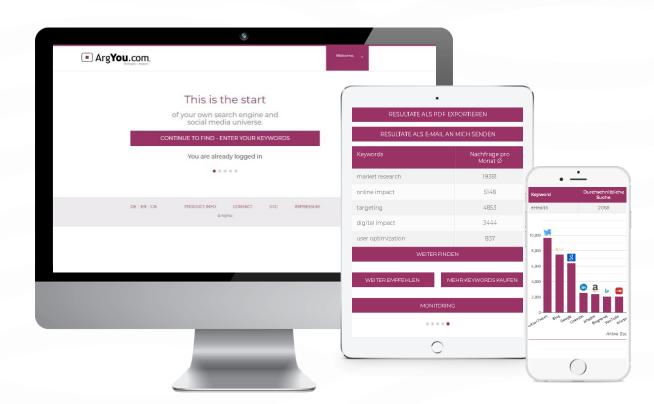


### Active searches per channel Multi-Channel, Multi-touch





# Find your own digital market



Find engine Market research in real time

203 Countries

Q

14'103 Search engines, social media, e-shops

6'335 BtoB customers and agencies

Please check the explanatory video on: <u>https://www.youtube.com/watch?v=Fw\_6dHugrrk&feature=youtu.be</u> Register and log on to the find engine: <u>https://find.argyou.com/en/</u>



# **Communicate with the greatest impact**

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# Horizon Europe "digital impact"

ArgYou is your partner when "impact" is to be measured in a Horizon Europe call:

- ongoing monitorings of user audience (search volumes) of topics and services
- the awareness of citizens on topics of interest (relevance)
- the impact of executed actions (is there more involvement, discussion?)
- channels through which topics are discussed/searched
- where communication should be digital
- how to engage the citizens/audience (wording that people already search for)
- interest/awareness/discussion/involvement differences between countries (search volume relative to user base)
- multinational and multilingual comparisons in Europeevaluation
- dissemination
- proof the impact -> get a higher chance to win the call



