## **Global Forum 2007 Venice**

Broadband Infrastructure for Innovative Applications In Established & Emerging Markets

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### Verizon Corporate Profile

#### Verizon Wireless\*

- U.S. wireless customers
- States w/wireless presence

#### **Verizon Telecom\***

- U.S. wireline access lines
- Wireline broadband connections
- FiOS triple-play

63.7 million 49 with D.C., Puerto Rico

43.3 million

8 million 1.3 million Internet 717,000 Video

#### **Verizon Business**

 Premiere international provider of enterprise voice, Internet, data and managed services 150 countries 446,000 route miles of cable over six continents 94% of Fortune 500



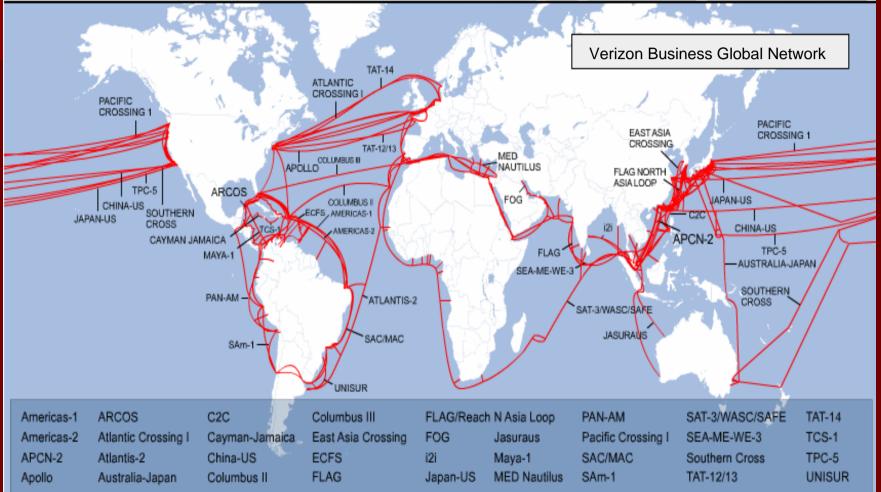




\*Statistics as of 10/29/07

### Verizon's International Presence

#### **Internationally – our Global NGN:**



Does not yet depict TPE

### **Comparative Broadband Status**

#### The U.S. broadband market is a global leader.

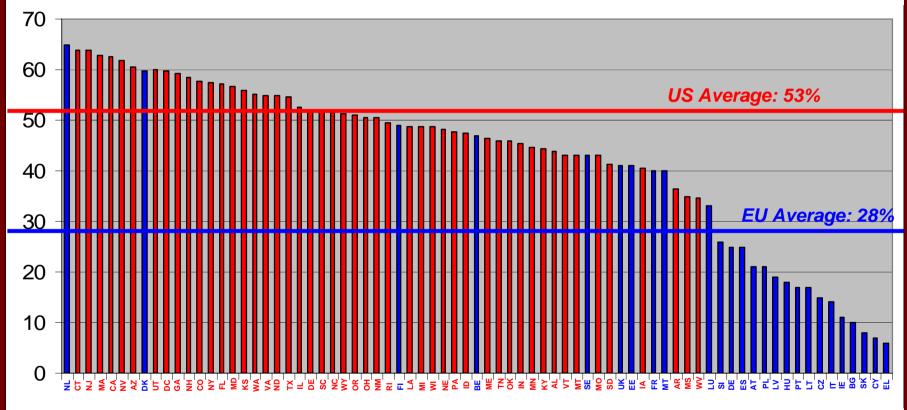
Country	Percent of Households and Businesses Taking Broadband	Percent of the Population with Access to Broadband	Highest Broadband Speed Offered (downstream)	Highest Broadband Speed Offered (upstream – critical for interactivity)	Percent of the Broadband Market Served by Competitive Infrastructures (non-DSL)	Percentage Growth Rate of Fiber Deployment (FTTC or FTTH)
U.S.	53	94	50Mbps	20Mbps	58	213
U.K.	42	100	20Mbps	800Kbps	46	6.3
Japan	58	94	100Mbps	100Mbps	33	82
Korea	74	100	100Mbps	100Mbps	48	102
France	40	96	20Mbps	800Kbps	18	17.8
Netherlands	65	100	8Mbps	768Kbps	38	7.83
Europe	28	89	16Mbps	789Kbps	29.6	20.6
average						

Clearly among the world leaders, and ahead of Europe overall.

> Simply the best, in all the right places Competitive infrastructure – <u>Delivering Consumer Choice</u> Fiber Growth Rate – <u>Building a Future at the Fastest Rate in the World</u>

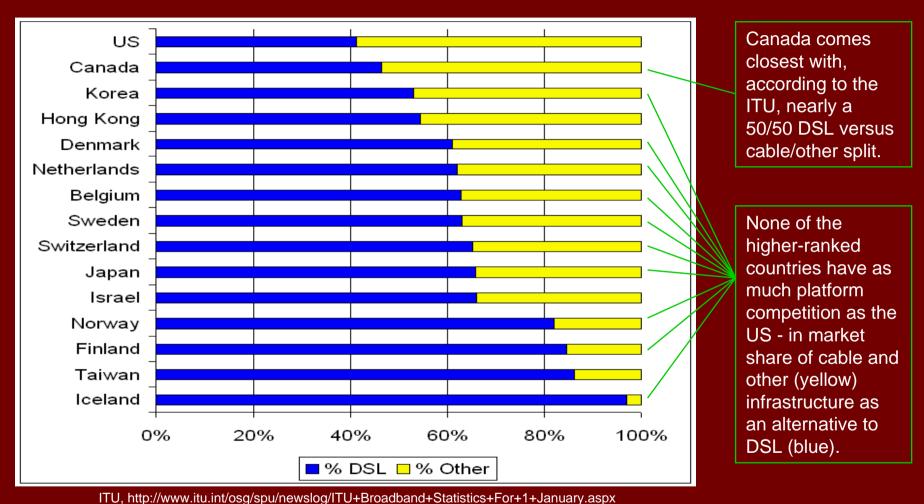
### Strengths of the U.S. Broadband Market

Household Internet Adoption (% of households taking broadband) – US States and EU Member Countries –



Data from household surveys taken between November 2006 and March 2007. Sources: European Commission, "E-Communications Household Survey," April 2007; RVA LLC Market Research and Consulting, "Fiber-to-the-Home: Advanced Broadband 2007" Vol. 1, June 2007.

### **Consumer Choice – Platform Competition**



- Cable passes 94 percent of US households US has one third of the world's Wifi hot spots
- Additional options from 3G, fixed wireless, satellite, and broadband over powerline

## Verizon's Broadband Initiatives

## DSL

### Wireless

- 3G EV-DO
- Global blackberry
- Reviewing 4G technology options
- Fiber-to-the-premises: FiOS
- Applications
  - Healthcare, education, environmental

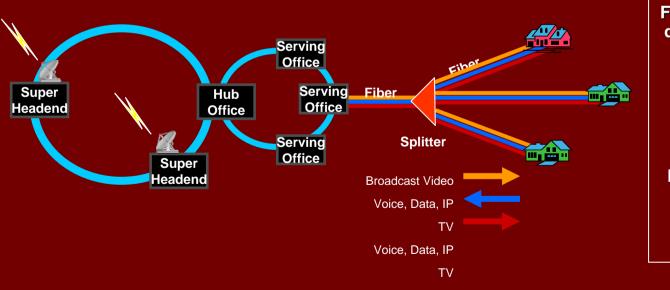


### What is Verizon doing with fiber?

#### In the U.S. – our NGN Access:

#### FiOS – began in 2005 – \$23 billion in an all-digital fiberoptic network extending to the customers' premises (FTTP)

- FiOS TV 350+ channels and on-demand offered in 200 cities / 12 states, with web- and mobile-enabled programming guide and parental controls
- "Triple play" also supports digital voice and high-speed Internet at speeds of 50/20 Mbps in more than 2,000 cities in 16 states



FiOS surpassed its 2006 deployment objectives,

and with 202,000 new FiOS TV and 229,000 new FiOS Internet customers in the last quarter,

FiOS is <u>well on its way</u> to beating its 2007 benchmarks as well.

# Broadband in the Global Economy

Undersea fiber optic cables

- Skyrocketing demand
- New cables Trans Pacific Express
- Emerging markets
  - Enabling environment
  - Multiple technologies
- Global Internet trends
  - Growth traffic and IXPs



## **Public Policy Questions**

 Encouraging platform competition
Promoting investment in fiber
Infrastructure for Internet access in emerging economies
Balance between country-specific practices and differing market conditions and strengths

