Data Governance Maturity Model Use at Discover Financial Services

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Agenda

- Company introduction
- Data Governance history and drivers
- Decision to use Data Governance Council Maturity Model
- Maturity Model categories used in priority
- Implementation process
- Data Governance integration
- Lessons learned
- Advice to other organizations
- Q&A

Company Introduction

- Discover Financial Services (NYSE: DFS)
 - 15,000 employees
 - 55 million card holders
 - One of the largest credit card issuers
 - Mostly US and UK operations
 - Riverwoods, IL, USA headquarters
 - Multiple operations centers in the US

Data Governance History

- Started Data Governance ideation in Sept. 2006
- Formed an 8-person team
- Joined Data Governance Council
- Formulated a strategy
- Planned strategy implementation
- Presently executing the plan

Data Governance Drivers

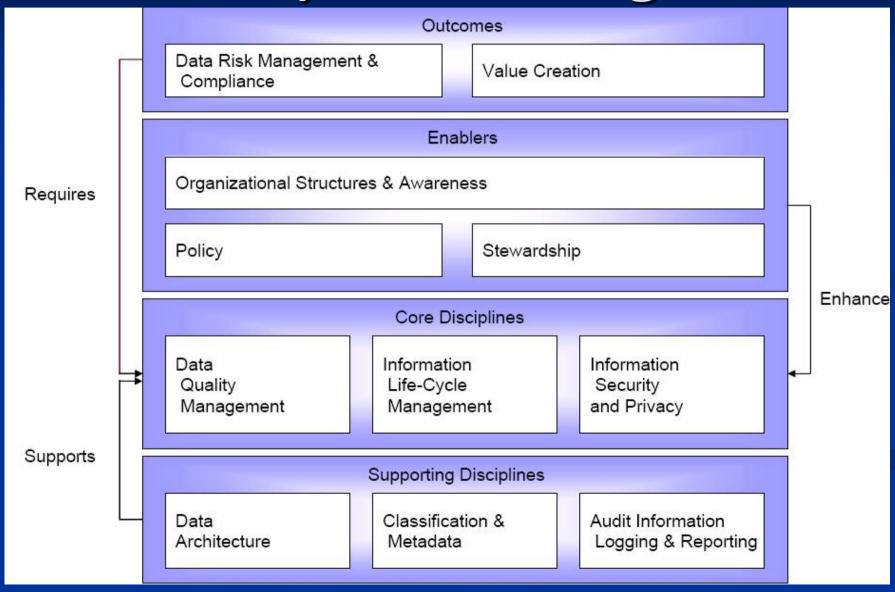
- Business Needs
 - Better controls around critical data
 - Higher quality of information assets
 - Lower cost of implementing new solutions
 - Improve time to market
- Internal audit requirements
- Regulatory compliance
 - SOX
 - FDIC
 - PCI

Decision to use DGC Maturity Model

- Needed a tool to assess our current state
- Needed a tool to create a baseline of maturity and measure progress
- It was more complete than anything else out there

Used the results as a baseline for measurement, communication and organizational awareness

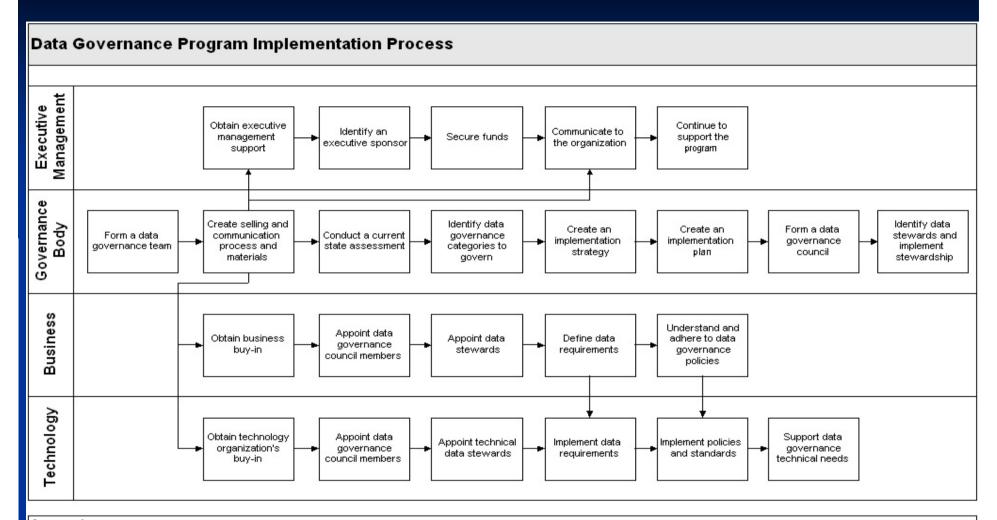
Maturity Model Categories



Categories Used – In Priority

- Organizational Awareness Data as an asset
- Compliance What do we need to comply to? Are we?
- Data Stewardship Policies, Controls, Requirements
- Metadata Definitions, lineage, impact analysis
- Data Architecture Data flows, LDM, projects
- Data Quality What is the quality of our data?

Data Governance Start Process



Assumptions:

- An evangelist starts the initial conversations, identifies the needs, and obtains support to form a data governance team
- Business or organizational drivers to support data governance program have been identified
- Business or organizational value of the program is identified
- Knowledge of what data governance is and how it can be implemented is researched and understood

Tools:

- Data Governance Maturity Model can be used as a roadmap for the program
- Data Governance Maturity Model assessment tool can be used to measure current maturity level of an organization
- Data quality tools
- Data profiling tools
- Policy implementation and enforcement tools

Data Governance Process Integration

- Define and implement DG policies and standards
- Data stewardship must be operational
- Change existing processes to support DG
 - Project management
 - System architecture
 - Software development
 - Audit
 - Etc.

Lessons Learned

- Challenges
 - Revenue vs. expense of doing the right thing
 - Bringing theory down to business value/need
 - Defining measurable metrics
 - Showing the value and benefits
 - Obtaining support and buy-in
 - Everything becomes a governance issue
 - Where do you start???
 - Communication/education most people just don't get it!
 - Politics

Lessons Learned

- What went well
 - Assessment opened some eyes quality issues
 - Support from executive management
 - Relating issues to compliance requirements
 - Project engagement made concepts real
 - Had budget for consulting and tools

Advice to Other Organizations

- Constant communication and education is a must
- Present facts
- Relate to real business drivers and needs
- Be patient it's a long process
- Start small based on priority of data
- Clearly define roles and responsibilities
- Obtain executive level support
- Define a strategy where are you today and where do you want to be in 1, 2, 3 years?
 - Maturity model is a great tool to assess your progress

Questions and Answers