# Convergence -- Redefining Communications and Regulation

Jeff Brueggeman
Vice President – Regulatory Planning & Policy



## **Redefining AT&T**



## global communications

+ entertainment

## A Global Company

- Global backbone networks carries more than 10.17 petabytes of data traffic on an average business day
- Network includes 36 Internet data centers across the globe
- Largest provider of broadband in the U.S. and a major Wi-Fi provider with nearly 50,000 hot spots in 80 countries
- One of the world's largest providers of IP-based communications services for businesses, with an extensive portfolio of VPN, VoIP, hosting, security and other global offerings

Investing more than \$750 million in 2007 to accelerate the delivery of global IP network worldwide



## **A Communications Company**

## Not just telephones – *anytime*, *anywhere*, *anyhow* communication

- More wireless customers than wireline
- 1.1 million iPhone customers
- 3G wireless service covering more than 170 metro areas
- Launched new, first-of-kind Video Share service
- 100% broadband coverage by end of year with 37% of AT&T consumers buying broadband
- Largest WiFi network, with 10,000 U.S. hotspots





## **An Entertainment Company**











## Broadband TV















# delivering convergence with an intelligent platform at the core



## 3 Screen Video: Anytime, Anywhere

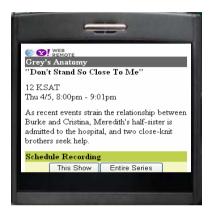




## **Seamless Integration and Control**







The services you need

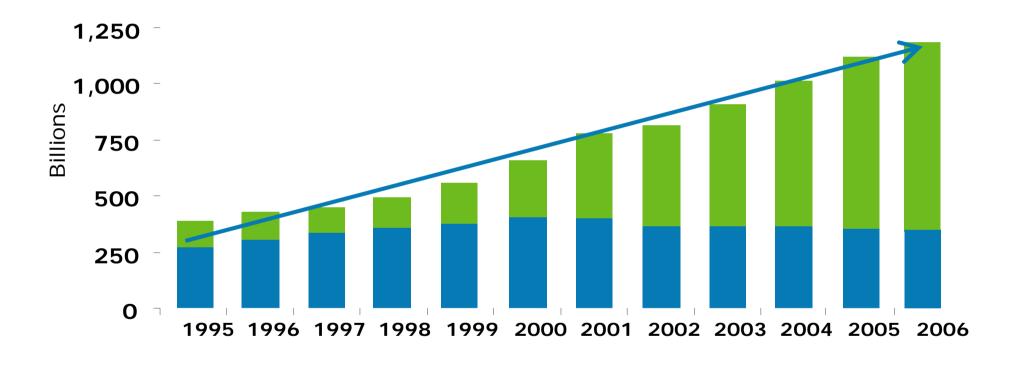
To control your experience



## A fundamental shift and unprecedented surge in traffic



## Voice Growing 10% Annually, with Shift to Wireless

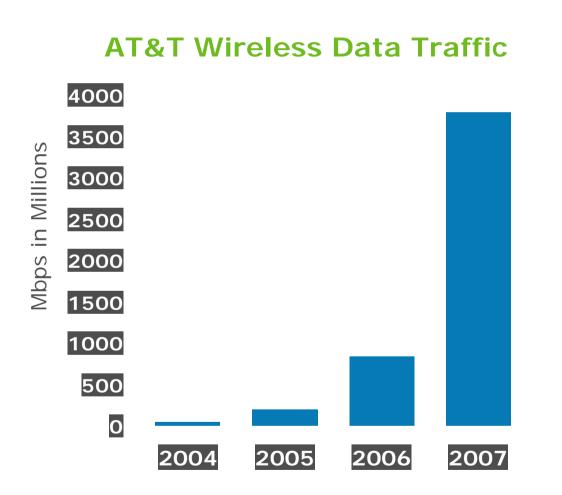


■ Wireline LD minutes of use
■ Wireless minutes of use

Sources: TIA, CTIA, NECA & FCC



## Wireless Data Traffic Growing Exponentially Usage Quadrupling Every Year



## Driven by new applications:

Internet

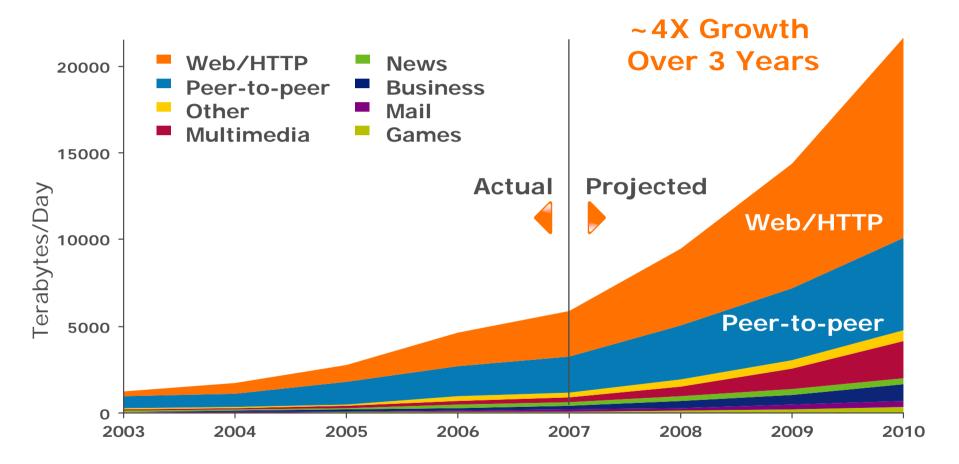
Video

**Photo Sharing** 

Messaging



## **AT&T IP Backbone Projected Traffic Growth**



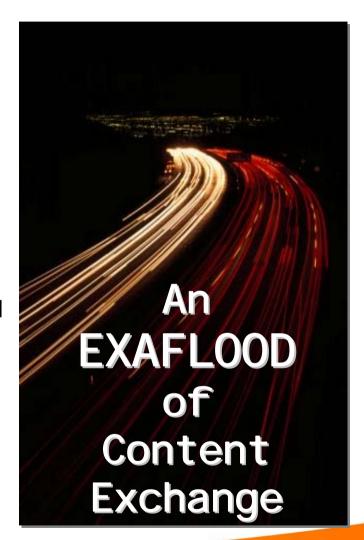
10 terabytes equal the entire printed collection of the Library of Congress

Source: Netflow iTAS. Average Quarterly traffic



## Internet Use is Growing Exponentially

- Bernstein Research predicts a 60%
   bandwidth demand growth over the next 3-5 years.
- By 2010, 20 typical households will generate more traffic than the entire Internet moved in 1995, Network World reports.
- IDC predicts that between 2006 and 2010, the information added annually to the digital universe will increase more than six fold from 161 Exabytes to 988 Exabytes.
- Deloitte notes "the unrelenting growth in Internet traffic during 2007 may overwhelm some of the Internet's backbones: the terabit-capable pipes connecting continents."





# new market structures and new technologies require new thinking ... Regulation 2.0



## Regulation 2.0 Principles

#### Focus on Consumers

- Public Safety
- Security
- Consumer Protection

#### Promote Infrastructure and Innovation

- · Economic development approach to broadband infrastructure
- Maintain competitive safeguards and promote market entry
- Manage transition to next-generation broadband networks

#### Respond to New Challenges

- Consistent regulation in a market with converged services and many non-traditional competitors
- Determining jurisdiction as geographic boundaries disappear

