

***Vision for the Digital FUTURE ~draft~***  
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- Good morning, distinguished guests, ladies and gentlemen !
- I am Mr. ARITOMI, Vice-Chairman of KDDI, a Japanese major Telecommunications operator.
- I am very glad to join this plenary session and to have this opportunity of making a presentation.
- Before starting my presentation, concerning the East Japan Earthquake Disaster, I would like to say thank you for all of your heart warming messages and various supports .
- Well, I would like to begin this presentation by reporting some features concerning ICT trends in JAPAN which could be apparent at and after this disaster.
- Firstly, major means of communications have been transferred from *Fix* to *Mobile*. The number of mobile service subscribers in 1995 was below 5 million, however, it rapidly increased to more than 100 million at the end of March in 2011.
- Secondly, the means of safety confirmation and information gathering at the disaster shifted from *Voice* and *Broadcasting* Communications to *Data Communications*, in other words, the Internet services , such as e-mail, twitter, Social Networking Services, and You-Tube.
- Thirdly, in terms of information sharing, such as announcement for companies'activities and provision of information about business services, a lot of companies used their *Web-Site* and some of the companies introduced a *Tele-Working* system.
- Well, the massive "*tsunami*" carried away anything and everything.
- After witnessing the situation, we strongly recognized the necessity that information, such as Clinical Record, Residential Registration, should be uploaded onto *Cloud*.
- Also we have to save energy and seek for alternative power supply , because of the Incident of the Nuclear Power Plant . Today , "*Smart Grid*" is very hot issue in Japan.
- This trend of ICT suggests something about the Vision of Digital Future. Then, what are the components of "Digital Future"? I would like to point out 3 components. *Telecommunications, Broadcasting and Data-Processing*.
- Telecommunications have been advanced from *Telephony* to *Internet* ,

***Broadband, Mobile and Wireless*** .We can enjoy the transmission speed from Kilo , Mega, Giga to Terabit. At an application layer, various new services have been provided.

e.g.) SNS, Streaming, M2M

- Concerning “Broadcasting”, the Digitalization of Terrestrial Broadcasting has been promoting the flow of Digital Contents . New services, not over the analogue broadcasting system, are now available.  
e.g.) 3D, Image Recognition, Smart TV
- Data-Processing has been faster, Cost of Data Processing has been smaller, and Data Storage has been larger. High spec devices and sophisticated information retrieval services are now available.  
e.g.) Smartphone, data-mining, Cloud, AR ( augmented reality )
- Today, we are already able to see the convergence of these 3 components.
- From now on, it will be expected to be much more advanced.
- Now, I would like to introduce KDDI’ s new Strategy ; ***3M Strategy***.
- **3M** is the first capital letter of Multi network, Multi device, Multi use of contents. The catch-phrase for that is “ ***Your Future, Your Choice*** ”
- KDDI has various transmission media such as 3G, WiMAX, Wi-Fi, optical fibers and CATV. LTE will be added next year.
- We call them a Multi-network as a whole. We are able to accommodate rapid increase in traffic to provide a faster, more comfortable connection environment and to reduce total network costs by the seamless combination of these media.
- We support various internet terminals such as feature-phones, smart-phones, tablets, and STBs. KDDI now provides Android-phones, a Windows-phone and i-Phone . It is very unique in Japan .
- And we are also providing contents delivery services through LISMO and other application markets.
- We are striving to provide Multi-network capability as efficiently, to serve for Multi-device as fully-utilized and to explore Multi-use to be flourished.
- A “Common carrier”has no intensions to come down in the world of a “***dumb-pipe***” business, which just provides only connectivity, transmitting signals over a distance .
- It would like to develop its activities to a “***smart-pipe***” business, which provides both connectivity and higher-value services , to its end customers.
- Nowadays, various kinds of new services , new products, new business models , through the combinations of various technologies and services, have been developing .
- Some parties at an upper-layer are providing some higher-value services.
- So, taking advantage of these advanced ICT environment, KDDI would like to provide opportunities that ***its subscribers can enjoy various contents and services, anytime and anywhere, using their preferred devices, on the best network***, in terms of “multi-network, multi-device and multi-use”.

- **KDDI's "3M Strategy" is, as it were, the Convergence *Ecosystem*.**
- **Speaking of "Convergence", KDDI is now trying to create some new values in the movements for a new "*ICT Business Convergence*".**
- **KDDI is seeking for a new business convergence with other industries, such as ICT+finance, ICT+medical and welfare, ICT+education, ICT+energy and so on.**
- **I would like to conclude my presentation by touching upon some technical, social and regulatory Issues, which should be discussed for vitalizing the Digital Future.**
- **Technical issues are , for example, how to deal with the openness via interconnectivity or interoperability and how to cope with increasing huge wireless data traffic.**
- **Social issues are ,for example, how to secure Safety and Security, how to protect Privacy , how to protect Copy-Right and how to deal with illegal or harmful information on the network.**
- **And concerning Regulatory issues , we have to *reconsider legacy* regulatory frameworks and Policies applied for the present time.**
- **These issues are expected to be tackled nationally and internationally amongst industries, academics and governments.**
- **Thank you very much for your attention!**