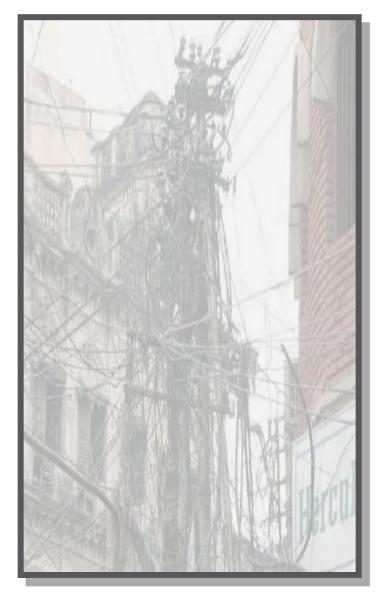
INFRASTRUCTURE 2.0

THE INFRASTRUCTURE GAME

MARIO AGATI VP MULTIMEDIA & SYSTEM INTEGRATION

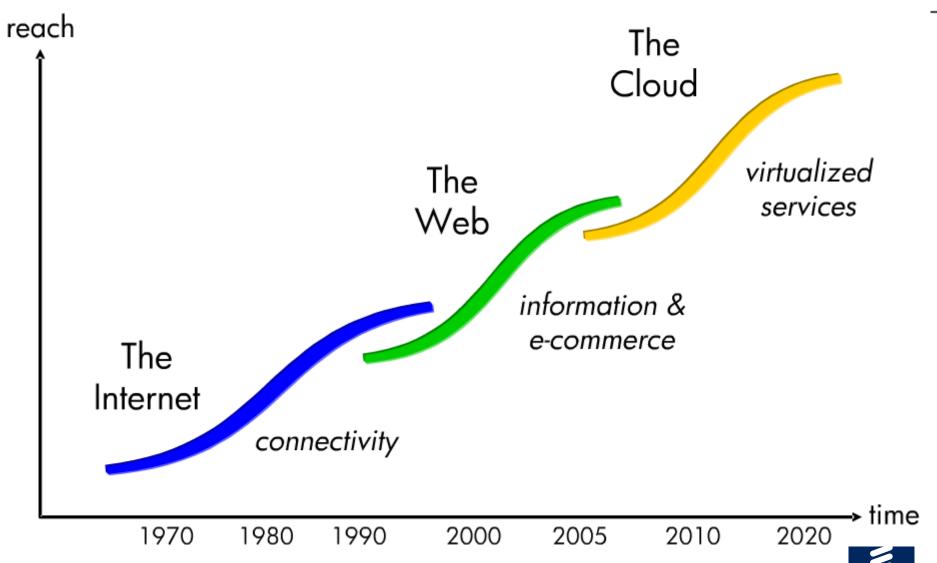






...by accident you can actually be succeeding in a market you don't think you're in

#### THE THIRD GENERATION



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#### INFRASTRUCTURE 2.0

#### Communication beyond bit-pipe

Unbundling of services and distribution will create an infrastructure market for distributing, transformation and storing of information
A data logistics business

#### Internet scalable platforms

A (hosted) service delivery platform will emerge and take the complexity out of service delivery / doing business on the internet

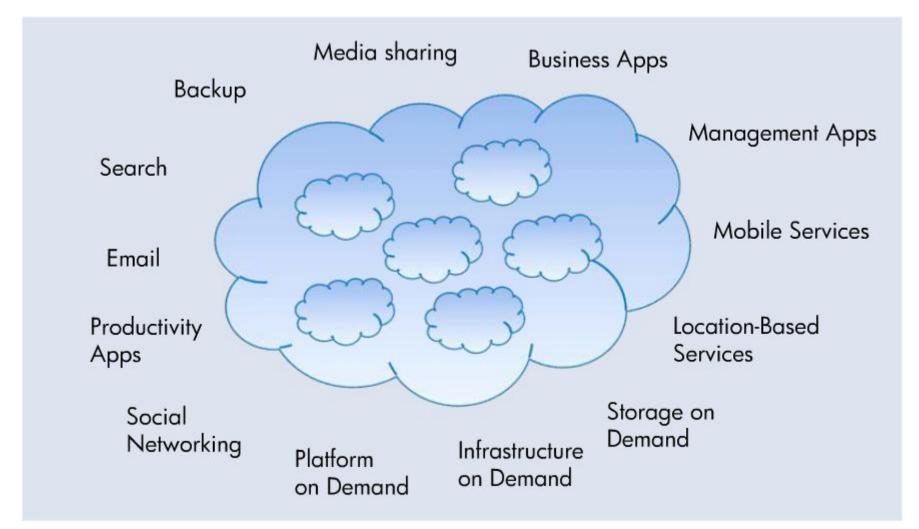
#### **Brokering Services**

Middle man roles will appear to hide complexity of different telco network out of the "cloud"

End-game: Running services above the level of any single network...

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### IT AS A SERVICE - FROM THE CLOUD





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# ERICSSON TO ENABLE BROKERED CAPABILITIES

#### Mobile Networked Enterprise

Capabilities

Services Access & Core











Identity

Location

Presence

Payment

Messaging

#### Ericsson IPX ™

Network virtualization

Networked enterprise's customer base





### MANAGED TV

... evolving at telecom "speed"...



### "CLOUD TV"

...over-the-top, evolving at Internet speed





## **ERICSSON**