

E-Procurement interconnecting People and Organizations

Johannes Wimmer,
Head of Information & Technology Management (CIO)

Austrian Federal Procurement Agency - FPA, Austria



FPA - Areas of Business



■ Procurement

about 250 000 products are ready to be bought by all government authorities

12 product-families – IT, office equipment or cleaning services

Consulting ■

Projects on particular order by customers („PibA“)

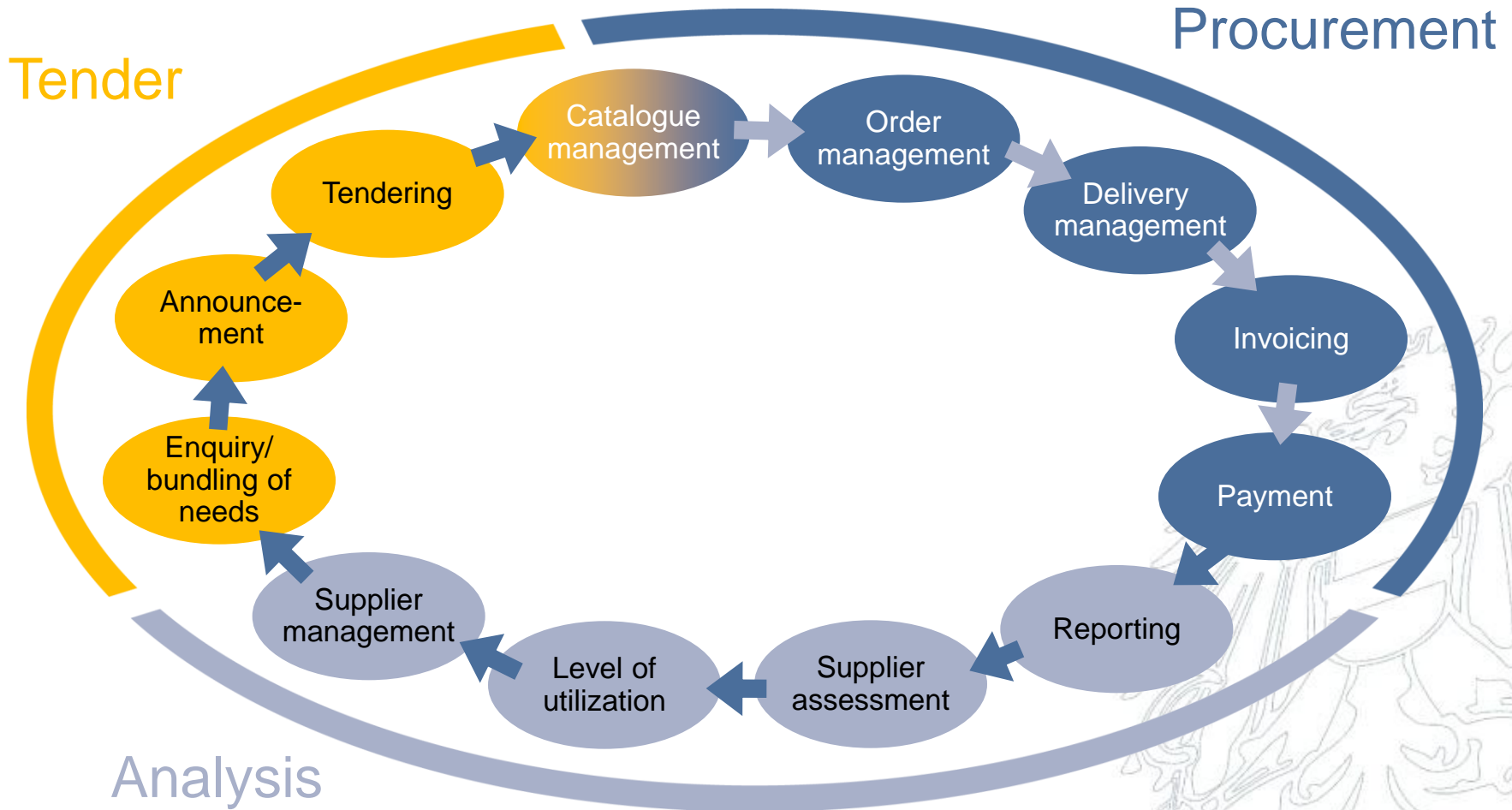
Consulting service in the fields of public procurement, procurement-organisation and in special product-ranges



■ E-Procurement-Applications

Designing and handling of electronic platforms (e.g. “e-Shop“ and online-bookingtool “e-Reisen“)

Procurement Cycle



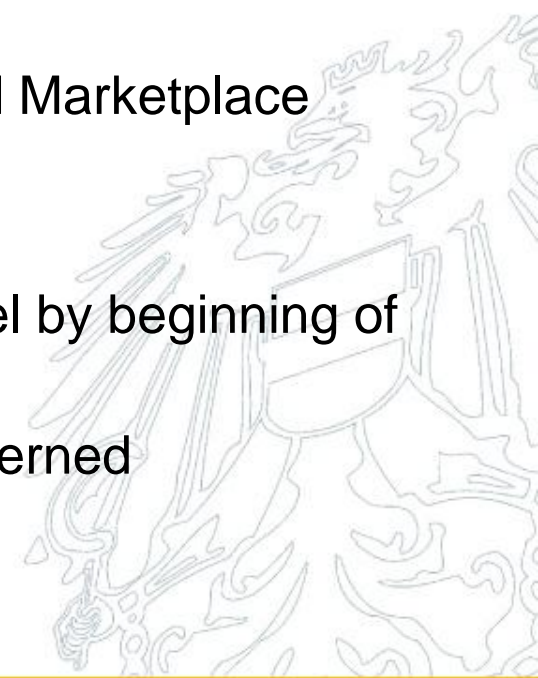
E-Procurement strategy (recent/future topics pre-award)

- Implementing the new directive of the European Parliament and of the Council on public procurement
 - E-Tendering
 - Usage of electronic means for the communication with bidders (e.g. E-Award)
 - E-Submission
 - E-Catalogues for the reopening of competition in framework agreements
- eCatalogue.Service.Portal (eCSP)
 - Creation of tender specifications using the pre-award catalogue based on industry standards BMEcat and eCI@ss
 - Bidders are supported by a compliance and integrity check of the bids prior the submission

E-Procurement strategy (recent/future topics post-award)

- E-Ordering
 - running system “e-Shop” since 2006
 - 290 m. Euro annual turnover
 - 87.700 orders annually
 - 11.700 active users
 - Implement new/renewal of procedures RFX and Marketplace

- E-Invoicing
 - Roll-Out of E-Invoicing on the entire federal level by beginning of 2013 (e-signature not compulsive anymore)
 - 527 suppliers and 5.000 organisations are concerned



E-Procurement strategy (How to overcome barriers)

1. Active involvement in “EC-Projects”
2. Establish a pan-european “Transport Infrastructure”
3. “Regulations” (EC-, and national level) – top-down approach
 - Standards (format, transport)
 - Legislative framework
 - Guidelines for technical and organizational implementation
4. Using and sharing common technical specification templates for the tender (multilingual, data-based)
5. Centralised Purchasing Bodies (CPBs)
 - New Proposal offers the possibility of transnational purchasing activities of CPBs
 - This stimulates topic 1-4

