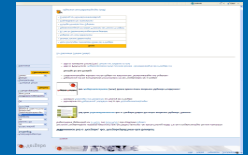


e-Procurement and the EU – which path to take?

Global Forum – Shaping the Future

Brussels, 7 November 2011

Everyone is doing it...



NL

PL

PT

RO

SK

SL



NOR



SE



UK

One or more?

- Need to overcome inertia
- Market has developed – how much is yet to come?
- One for all is not possible
 - ... but neither is one for every
- Strength in diversity
- ... but within certain limits

Facilitate or force?

- Objective: make e-Procurement the norm
- Current progress slow
- Facilitate - more of the same
- Force – one or more?
- Opinion is divided

What do you think?

